

# HOW TO ACHIEVE ENTERPRISE EXCELLENCE

5 Workshops  
developed by the Shingo  
Institute designed to assist  
you in your  
organisations cultural  
transformation.

## Who is this for?

Managers in VP and C-suite  
roles, Business Unit Heads  
of Lean/CI/Enterprise  
Excellence, Director Level  
site managers and anyone  
looking to apply the Shingo  
Model™

## Dates and Venues 2017

### Discover Excellence

Hosts: Royal Automobile  
Association  
Adelaide 7-8 Sept

### Enterprise Alignment

Hosts: Airbus  
Brisbane 25-26 Sept

### Continuous Improvement

Hosts: Mylan  
Brisbane 6-8 Nov

### Cultural Enablers

Hosts: Airbus  
Brisbane 4-5 Dec

## Contact Us

 [info@sapartners.com](mailto:info@sapartners.com)

 02 9555 7850



Successful businesses have a shared vision, they are great places to work where performance excellence is deeply embedded in the organisations culture.

In this unique program of workshops developed by the Shingo Institute you will learn about a behavioural based approach to improvement that encompasses the whole organisation in what we call **Enterprise Excellence**.

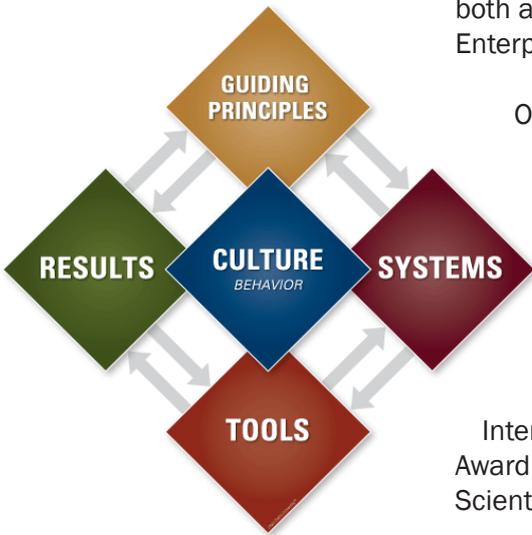
Begin with the Discover Excellence foundation workshop, choose from 3 workshops for a deeper understanding of how Principles inform Behaviours and consolidate the learning in the capstone workshop Build Excellence.

## The Shingo Institute

In 2013 we began working with the Shingo Institute at Utah State University to develop the Shingo Model™ - a basis for honest self and organisational evaluation and for initiating lasting improvement.

We are committed to providing best-in-class, cutting-edge education to help organisations achieve sustainable improvement.

The Shingo Model™ is recognised as the pre-eminent global approach to both achieve and benchmark your organisation against global standards of Enterprise Excellence.



Organisations that have achieved Enterprise Excellence have moved from a tools based approach to a sustainable principle based approach using the Shingo Model™,

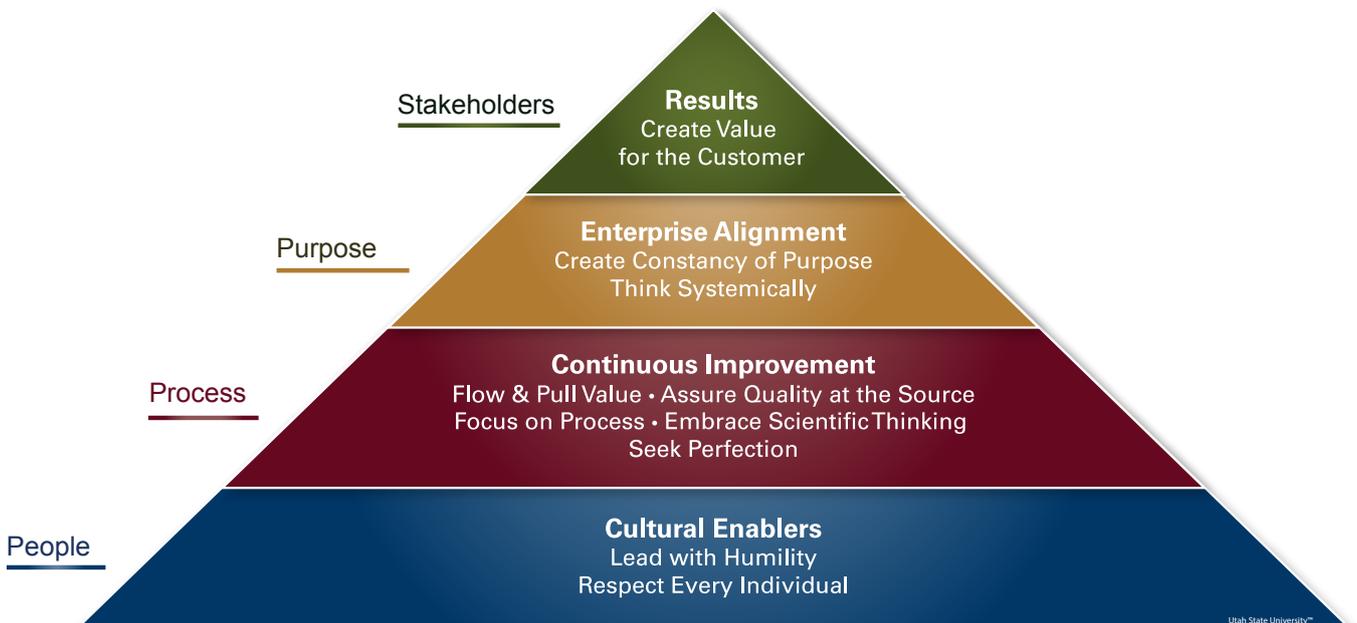
The Shingo Model™ is not an additional programme or another new initiative to implement. It is a framework on which you can anchor all your current initiatives and build a culture of Enterprise Excellence.

International organisations that have achieved a Shingo Award include for e.g News UK (part of the News Corp Group) Boston Scientific, Vale Europe, Rexam Beverage and Commonwealth Bank.

The approach requires a consistent set of behaviours from everyone in the leadership community.

- A thorough understanding of Enterprise Excellence
- The humility to ensure that all employees are involved
- A dedicated attention to cultural and systems change
- A passion to create a sustainable embedded journey

The Shingo Guiding Principles are :



**1 Discover Excellence**

This foundation workshop will introduce you to the Shingo Model™, the Guiding Principles and the Three Insights to Enterprise Excellence.

You must complete this workshop before any of the other workshops.  
**Duration 2 days.**



**2 Cultural Enablers, Enterprise Alignment and Continuous Improvement**

Build on the knowledge gained in the Discover Excellence workshop, these workshops will take you deeper into the Shingo Model™ focussing on the relevant principles. They can be taken in any order.



**Duration 2 days**

Go deeper into the principles identified as **Cultural Enablers:**

- **Respect Every Individual**
- **Lead with Humility.**

Cultural enablers make it possible for people within the organization to engage in the transformation journey, progress in their understanding and, ultimately, build a culture of enterprise excellence.



**Duration 2 days**

Go deeper into the principles of **Results and Enterprise Alignment:**

- **Create Value for the Customer**
- **Create Constancy of Purpose**
- **Think Systemically**

To succeed, organizations must develop management systems that align work and behaviours throughout the entire organisation to a common purpose that ensures value is created for the customer.



**Duration 3 days**

Creating culture of Enterprise Excellence requires the application of a range tools and techniques but without a deep understanding of the principles and behaviours required to really make them effective the tools will fail to sustain.

- **Flow & Pull Value**
- **Assure Quality at the Source**
- **Focus on Process**
- **Embrace Scientific Thinking**
- **Seek Perfection**

**3 Build Excellence (NEW!)**

**Duration 2 days**

This is the capstone that takes all the detailed learnings from the previous workshops and enables you to develop a structured road map to execute your organisations cultural transformation.

Prior attendance at all of the other workshops in this series is a pre-requisite.



## Your Facilitator - Chris Butterworth

A Partner with S A Partners for over 15 years with extensive Lean Transformation experience working with senior teams in multinational blue chip companies.

A winner of the 'Best New Speaker of the Year 2014' TEC ( The Executive Connection) award and overall Programme Manager for the work featured in the Shingo prize winning publication *Staying Lean*.

Chris Butterworth  
Managing Director  
S A Partners (Asia Pacific)



chris.butterworth@sapartners.com  
t044 778 3877



### Key features of this innovative program

- ▷ This is an intensive learning experience with real-time discussions and on-site learning.
- ▷ The workshops are hosted by leading organisations at one of their exemplar facilities enabling you to “Go and Observe” behaviours needed in a C I culture.
- ▷ Participate in a practical assessment at the host company to understand the application of the Shingo Model™
- ▷ The programme is highly interactive and designed to make your learning meaningful and immediately applicable
- ▷ Learn from other organisations experiences as you take part in a range of hands on activities and group discussions.

### Fees

**Early Bird : \$1995 +gst \***  
\*register no later than 1 month before the workshop

**Full Price : S2495 +gst**

### Interested in hosting a workshop at your site?

Public workshops are held onsite at a host facility to enable you to “Go and Observe” behaviours needed in a C I culture.

We also offer the workshops as a private event exclusively for your Senior Team at your own facility. There are many benefits for the host organisation including Shingo maturity feedback and complimentary workshop places.

If you already have a well established continuous improvement system we recommend you consider an exclusive in company workshop which will provide the opportunity for indepth discussion and assessment.

### How to Register

Please contact Chris to register your interest in a public event or enquire about hosting a workshop at your site.

chris.butterworth@sapartners.com  
t044 778 3877



To find out more about the Shingo Model™ visit their website [www.shingo.org](http://www.shingo.org)



Together, the power to improve



[www.sapartners.com](http://www.sapartners.com)

### About us

Founded by Professor Peter Hines (co-founder of the Cardiff University Lean Enterprise Research Centre) in 1996. S A Partners are Leading global providers of Lean training and consultancy dedicated to helping organisations embed a sustainable culture of improvement.