

## POSITION DESCRIPTION

### CONSULTANT – LEAN SKILLS

#### SUMMARY

We are looking for a person who has a passion for improvement and enjoys working with individuals and organisations to deliver a positive and sustainable impact. The applicant must have demonstrable experience either in consulting or inhouse development and delivery of Lean and Operational Excellence programs or projects. Ideally you will have a deep understanding of continuous improvement methodologies such as Lean, Lean Six Sigma. We are looking for someone who will become a valued member of our new expending US team and who can significantly add value to both our business and our clients.

#### KEY RESPONSIBILITIES

Within the team you will work as a consultant supporting the delivery of Lean and Continuous Improvement training and Operational Excellence programmes within our clients.

Your key responsibilities would include:

- ▶ Business Systems level consulting.
- ▶ Client customization and delivery of our Lean, Operational Excellence and Continuous Improvement training programs to meet the needs of our clients.
- ▶ Consistently improve and develop our consulting offer bringing your experience and ideas to enrich our approach both digitally and in person.
- ▶ Participate in cross-company working teams that focus on the development of the business.
- ▶ Account management of client projects.
- ▶ Continuing personal development

#### SKILLS AND ATTRIBUTES

We are looking for an experienced individual that:

- ▶ Has facilitated and delivered Operational Excellence transformational programs, Lean, and Continuous Improvement within a number of businesses or departments.
- ▶ Is able to build trusting, supportive relationships with clients and colleagues and has proven skills and experience mentoring / coaching capability development
- ▶ Demonstrates excellent communication, facilitation and presentation skills both virtually and in person, with experience in designing, developing and delivering solutions to a range of audiences.
- ▶ Able to leverage culture and behaviors to drive results
- ▶ Is curious, creative, collaborative and credible.
- ▶ Preferably has experience of managing and leading others and knows how to get the best out of people. Someone who can give useful, timely and constructive feedback.
- ▶ Possesses exceptional problem-solving skills including logical reasoning, creative thinking, and the ability to untangle complex issues.

#### KEY REQUIREMENTS

- ▶ A minimum of 5 years improvement experience.
- ▶ A Degree or Equivalent.
- ▶ US Citizen or Green Card holder located in USA and able to travel is an absolute requirement

## SALARY & BENEFITS

This role also includes:

- ▶ A competitive salary commensurate with experience.
- ▶ Healthcare & Dental Insurance
- ▶ Above average holiday allowance

## ABOUT S A PARTNERS

Over the last 25 years we have supported organisations globally to deliver sustainable organizational transformation programs. We help our clients develop their internal capability and business systems, ensuring they achieve long term success. We have a passion for improvement, and we want individuals and organizations to make a positive impact and succeed. With five SHINGO award-winning publications we are also recognized as thought-leaders in Leadership, Continuous Improvement and Operational Excellence.

We have offices in the UK, Ireland, USA and Australia. Our business is owned by the partners who work in it day to day, aspirant future partners who want to own and cherish the business for the long term are always welcome.

### *Our Business Principles (6C's)*

Colleagues	Customers	Capacity	Competence	Company	Carbon
We will respect and support each other, keep our promises, learn by sharing our skills and experiences, to ensure together we are a stronger business	We will build excellent relationships and deliver excellent value for our customers to ensure long term mutual success.	We will deliver won business on time and in full creating benefit for our Customers and profit for our Company	We will lead the way in thought leadership by developing our own offers, IP and skills enabling us to satisfy the current and future needs of our Customers	We will all strive for excellence – growing profits and efficiency while protecting and cherishing our company	We will continually look at opportunities to optimise our activities and their impact upon the environment

## FOR MORE INFORMATION:

Visit our website: [www.sapartners.com](http://www.sapartners.com)

Follow us on LinkedIn: <https://www.linkedin.com/company/s-a-partners>

Follow us on Twitter: [@S\\_A\\_PARTNERS](https://twitter.com/S_A_PARTNERS)

## TO APPLY FOR THIS POSITION

To apply for this position either:

- ▶ Register online at [www.sapartners.com/careers](http://www.sapartners.com/careers)
- ▶ Email your CV to [ailsa.carson@sapartners.com](mailto:ailsa.carson@sapartners.com).

Please do contact our team if you would like to discuss this role in any way.